STAVING OFF A BILL.

THE GRAND PROMOTER EXEMPLIFIES IT AS A FINE ART.

Major Crofoot Organizes a New Scheme of Gigantic Proportions and Generously Takes In His Printer on the Ground Floor.

[Copyright, 1900, by C. B. Lewis.] It was the printer with his bill for 3,000 office cards, and he knocked on Major Crofoot's office door in that half | few dozen more or less. Two dollars a hearted way adopted by creditors who feel that they must call and yet have no faith that the bill will be paid.

"Come in, and good morning to yougood morning?" shouted the major as he sprang up and extended his hand and shook so heartily that the caller's hat was nearly jostled off his head. When the shaking had been concluded, he said:

"I have been expecting you up here every day for a week, and if you



"SIMPLY TO REST EASY." hadn't called today I should have sent a messenger to hunt you up. Did you remember to bring the bill?"

"Yes, sir," replied the printer as he handed it over.

"Good! Let's see. It's for \$4.50, and I pronounce it correct-absolutely correct. There never was a more correct account rendered-never in this commercial world. And now you want a check for it, of course? I must ask you to excuse me that this trifle has run so long, but when a man is dealing in millions he is apt to forget dollars."

"That is all right, major," replied the printer as a soft smile stole over his face, and he began wondering why he had ever called the promoter a dead beat.

"Thanks for your confidence-your financial confidence. I like men to have confidence in me. Let me tell you, sir, that the man who puts his trust in Major Crofoot, grand promoter, gigantic originator and tremendous consolidator, loses nothing by it. Here is a bill for \$4.50. It has run for weeks safe. You believed that I would pay tered are ludicrous in the extreme. on presentation. Ah, sir, but I love to | I heard of a clergyman who wa witness such exhibitions of confidence -I love to do it! Let us shake hands again."

"I'm in a bit of a hurry this morning," remarked the printer as a doubt suddenly entered his mind and sent a chill up his back.

"Ah, yes, of course you are-of course-and my time is also limited. but do you know what I am going to do? Instead of debating about a bill for \$4.50, I am going to talk to you of thousands and hundreds of thousands and millions. My dear man, you have arrived at an opportune moment. It almost seems as if the hand of Providence was in it. Having displayed your confidence in the financial integrity of Major Crofoot and arrived at an opportune moment, what fol-

"You pay the bill for \$4.50," replied the printer.

"It follows, sir-it follows as naturally as night follows day, but with a heap more cash in it-that I take you in on the ground floor. Behold those papers on my desk. I had just ceased to figure when you came in. I had finished the last line of my prospectus. Behold, sir-behold the organization of the Wide World Chicken and Infant Raising company with a capital of \$20,000,000!"

"Major, I called"-

"You called, sir-you called at an opportune moment. By calling you put it in my power to prove my gratitude in something besides words. What is the Wide World Chicken and Infant Raising company? As its name implies, the object is to raise chickens and infants. How, sir, how? Ah, that is Major Crofoot's great discovery, which has enabled him to organize a company on a basis of \$20,000,000. The discovery is not original, but we apply it as it has never been applied before. We incubate chickens, but by the million instead of the score. Take your pencil .nd figure a little."

"But I came up for my \$4.50," said

the printer in ugly tones. "Take your pencil and figure. Eggs can be bought for 20 cents a dozen. For 2 cents additional one dozen chickens can be roduced. Four cents more and you have a dozen spring chickens worth 50 cents apiece at the incubator; total for eggs, incubating and feeding, 30 cents; total for chickens, \$6; clear profit to divide up on every dozen, \$5.70. Can Cripple Creek or the diamond mines beat it? We produce 20,-000,000 dozen chickens per year. Figure it out, an, figure it out. Do you want greater dividends than 70 per cent on your capital? If you do"-

"What about this bill?" demanded the printer as he lifted it off the desk and laid it back again.

"If you do," continued the major as he walked bout the room with hands

the same machines, with only a thin partition between. We take infants after they are 24 hours old-white, black or any other color and without reference to sex-and we bring them up until they are a year old at so much per week. Terms are strictly cash in advance every Monday morning, and every kid is marked on the right heel with our stamp and can't get lost or mixed up in the shuffle. While we are hatching 1,000,000 dozen eggs we are bringing up 100,000 infants. I put the number at that, but it may be a week for 100,000 infants is over \$10,-000,000 per year. Call the expense for milk, paregoric and toast \$1,000,000, and what profit do you have left?" "But I have come here to collect a

"The \$9,000,000 profit on the infants added to the profits on the chickens gives us a dividend of \$1.20 on the dollar, and can you ask for more, sir-can you do it? Why, man, the wealth of Golconda is not in it! The De Beers diamond bonds are waste paper in comparison! And you are to share in it. You are no longer a struggling printer on the seventh floor back, but a millionaire on the first floor front. I take you in. I allot you \$100,000 worth of stock at 30 cents on the dollar, and in two weeks, if you care to sell out, I buy it at par. That's your reward for your confidence in Major Crofoot; that's what comes"-

"But I have no confidence in you!" shouted the creditor. "Pay this bill, and you can incubate and be hanged and keep all the profits!"

"You have simply to rest easy," continued the major as he began to walk on the man's toes and drive him toward the door. "Just keep quiet for a couple of weeks, until the stock is issued. If anything was said at the present time"-

"What you pushing me for?" "If anything was said at the present time, some one might cut in on us. Just go right back to your shop"-

"I want that money!" -"and keep mum, and the stock will be sent to you in due time. That's itgood day—good day. Your confidence in Major Crofoot has brought its re-

"Look here, major!" shouted the printer as he hammered on the outside of the door, "you are an old dead beat! You-you"-

The bill was shoved under the door against his toes. He picked it up, gave the door three hearty kicks and slowly went down stairs. He realized that he had been taken in on the M. QUAD. ground floor.

MASTERING CHINESE.

One of the Most Difficult of Lan guages to Learn.

It is well known that the Chinese language is one of the most difficult to master, and for us to attempt this task after we have finished our school years is excessively trying and difficult. Cerand months. Instead of wearing out tainly the mistakes one hears of as bethe stairs and pounding on my door, ing made by those who begin to talk you have been content to let time slip and, worse still, preach in a language along. You felt that your money was they fondly imagine they have mas-

> preaching to a Chinese congregation in the vernacular. "Come to God, oh, my friends; come to God!" he cried (or thought he did) and was considerably surprised to find some of the congregation with broad grins on their faces, while others were frowning blackly. Great was the good man's consternation when he found he had been saying, "Call the pigs, oh, my friends; call the pigs!" His mistake, I believe, was due entirely to putting the accent on the wrong syllable, which altered the whole sense of the words.

The Chinese seem to regard a foreigner speaking Chinese like Dr. John- Gentlemen's son regarded women preaching. "It is like a dog standing on his hind legs,' said the learned doctor. "You are not struck with admiration at how well he does it, but you are surprised he can do it at all."-Leslie's Weekly.

A Phillips Brooks Story. The spirit of love and kindliness to

all which pervaded every word and deed of Phillips Brooks did not hinder his keen appreciation of others' failings and shortcomings or his own.

"Why in the world doesn't Brown write his autobiography and have it published?" said one of the bishop's friends, referring to an incessant talker and most egotistical man who had been wasting an hour of the bishop's most precious time by a rehearsal of some unimportant happenings.

"Why, he'd rather tell it, of course," said the bishop, and then like a flash came regret for the quickly spoken truth, and he turned on his friend with a half humorous, half distressed face. "What do you mean by asking me such a question as that when I'm off my guard?" he demanded reproachfully.-Youth's Companion.

"Setting the River on Fire."

In old English times, when each family was obliged to sift its own flour, it sometimes happened that an energetic man would turn his sieve so rapidly as to cause it to catch fire. The style of sieve used in those days was called a "temse," and it became a customary saying that a lazy man would never set the temse on fire. Now, it happens that the name of the river Thames is pronounced like the name of this old flour sieve, and after many years, when the old fashioned temse was forgotten. & was thought that setting the temse on fire meant setting the river on fire, and that is why today we say that a stupid person will never set the river on fire.-Ladies' Home Journal.

In every family you'll find an old man trying to quit smoking and a young one trying to learn.-Atchison

Age may not be garrulous, but there



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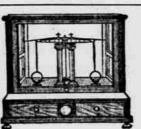
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